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National Lotteries Commission (NLC)
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NATIONAL LOTTERIES COMMISSION

REQUEST FOR PRICE QUOTATIONS – MEDIA PLACEMENT – UPDATE ON THE FUNDING PROCESSES FOR 2024/25 FY ON COMMUNITY RADIO

BID PROCESS	BID REQUIREMENTS
RFQ Number	RFQ-2024/011-011
RFQ Issue Date	12 November 2024
Closing Date and Time	18 November 2024 @ 11h00
RFQ Validity Period	60 (Sixty Days)
RFQs are to be submitted to the following address on the stipulated closing date and time:	The quotation and supporting documents must be submitted only at the below address: quotation@nlcsa.org.za and maureen@nlcsa.org.za

SECTION 1: INTRODUCTION AND BACKGROUND AND SCOPE OF REQUIREMENTS

1. INTRODUCTION AND BACKGROUND

The National Lotteries Commission (The NLC) is a public entity established by Lotteries Act No. 57 of 1997, as amended to regulate the South African lotteries industry. The functions of the NLC can be divided into two categories, namely “regulation of National Lottery and other Lotteries” and “administration of the National Lottery Distribution Trust Fund (NLDTF)”.

The Distributing Agencies (DA's) who are appointed by the Minister of Trade & Industry are responsible for the adjudication of the funding applications as per the Lotteries Act and applicable Regulations.

2. PURPOSE

The NLC requires a suitably qualified service provider for media buying on community radio stations.

3. SCOPE OF REQUIREMENT

Media Buying – Community Radio Stations (Live Reads) for the Announcement of Funding Focus Areas for FY 2024/25

4. SPECIFICATION

The following is the detail specification for the required media buying services on community radio stations:

Region	Stations (Examples)	Quantity (Slots)	Live Reads Duration
North West	Mafikeng FM, Aganang FM, Modiri FM, Mmabatho FM, Kopanong FM, Lethlabile FM, Mafisa FM	4 Slots (Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Free State	Motheo FM, Qwa Qwa FM, Mosupatsila FM, Mozolo FM, Setsoto FM, The Rock	4 Slots (Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Gauteng	Jozi FM, Soshanguve FM, Pheli FM, Alex FM, East Rand Stereo, Rainbow	4 Slots (Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Mpumalanga	Nkomazi FM, eMalahleni FM, Mkhondo FM, Radio FM, Radio Moutse, Voice of the Community, Barberton Community Radio, Radio Kangala, Radio Bushbuckridge	4 Slots (Mon, Wed, Fri - Morning & Afternoon)	30 Seconds

Eastern Cape	Ngqushwa FM, Ingwane FM, Alfred Nzo Community Radio, Rhodes Music Radio, Bay FM, Sajonisi Youth Radio	4 Slots(Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Northern Cape	Kurara FM, Riverside FM, Radio Teemaneng, NFM, XK-FM	4 Slots(Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Limpopo	Vhembe FM, Giyani FM, SK FM, Phalaborwa FM, Capricorn FM, Radio Sekgose, Makhado FM, Mokopane Radio	4 Slots(Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
KwaZulu Natal	Izwi Lomzansi, Radio Newcastle, Maputaland, Umgungundlovu, Imbokodo FM, Nongoma FM	4 Slots(Mon, Wed, Fri - Morning & Afternoon)	30 Seconds
Western Cape	Valley FM, Gamkaland, Radio Eden, HEART FM, Radio Overberg, Radio West Coast, Radio Namakwaland	4 Slots(Mon, Wed, Fri - Morning & Afternoon)	30 Seconds

6. REPORTING REQUIREMENTS

The service provider will report to the NLC Stakeholder Management, Marketing and Communications (SMMC) Department.

The service provider must submit regular reports detailing the following:

- **Campaign Placement Schedule:** A schedule listing each community radio station, specific programme time slots, and dates on which ads were aired. This schedule should be updated and submitted weekly or as per the campaign timeline.
- **Airing Confirmation Reports:** Verified documentation from each radio station confirming the date, time, and duration of each ad aired. The provider should also include any ad substitutions or rescheduling, with explanations for deviations from the initial schedule.
- **Audience Reach and Engagement Analysis:** Monthly or campaign-end reports analysing the estimated reach, demographic breakdown of listeners, and engagement levels (if available). This may include listenership data provided by the stations or third-party analytics sources.
- **Performance Metrics:** A summary of key performance indicators (KPIs) such as total reach, frequency, and regional engagement aligned with NLC's target audience goals. Where possible, impact or awareness metrics should be included to evaluate effectiveness.
- **Challenges and Recommendations:** A section on any issues encountered, such as low listenership during certain times, or limitations with specific stations, along with recommendations for optimisation in future campaigns.

7. DURATION OF THE PROJECT

The expected duration of the project is two (2) weeks after the receipt of the appointment letter and the purchase order.

SECTION 2: NOTICE TO BIDDERS

1. Terms and conditions of Request for Quotation (RFQ)

- 1.1 This document may contain confidential information that is the property of the Commission.
- 1.2 No part of the contents may be used, copied, disclosed, or conveyed in whole or in part to any party in any manner whatsoever other than for preparing a proposal in response to this RFQ without prior written permission from the Commission.
- 1.3 All copyright and intellectual property herein vests with the Commission.
- 1.4 Late and incomplete submissions will not be accepted.
- 1.5 No services must be rendered, or goods delivered before an official Commission Purchase Order form has been received.
- 1.6 This RFQ will be evaluated in terms of the 80/20 preference point system prescribed by the Preferential Procurement Policy Framework Act of 2000 and PPR of 2022.
- 1.7 Suppliers are required to register on the Central Supplier Database at www.csd.gov.za.
- 1.8 Suppliers must provide their CSD registration number (and attach a CSD Summary report) and ensure that their tax matters are compliant.
- 1.9 All questions regarding this RFQ must be forwarded to maureen@nlcsa.org.za, within three (3) days of the closing date.
- 1.10 Any supplier who has reasons to believe that the RFQ specification is based on a specific brand must inform the Commission via email.

2. General rules and instructions

- 2.1 News and press releases
 - 2.1.1 Bidders or their agents shall not make any news releases concerning this RFP or the awarding of the same or any resulting agreement(s) without the consent of, and then only in co-ordination with, the Commission.
- 2.2 Precedence of documents
 - 2.2.1 This RFP consists of several sections. Where there is a contradiction in terms between the clauses, phrases, words, stipulations, or terms and herein referred to generally as stipulations in this RFP and the stipulations in any other document attached hereto, or the RFP submitted hereto, the relevant stipulations in this RFP shall take precedence.
 - 2.2.2 Where this RFP is silent on any matter, the relevant stipulations addressing such matter,

and which appear in the PPPFA shall take precedence. Bidders shall refrain from incorporating any additional stipulations in its proposal submitted in terms hereof other than in the form of a clearly marked recommendation that the Commission may in its sole discretion elect to import or to ignore. Any such inclusion shall not be used for any purpose of interpretation unless it has been so imported or acknowledged by the Commission.

- 2.2.3 It is acknowledged that all stipulations in the PPPFA are not equally applicable to all matters addressed in this RFP. It, however, remains the exclusive domain and election of the Commission as to which of these stipulations are applicable and to what extent. Bidders are hereby acknowledging that the decision of the commission in this regard is final and binding. The onus to enquire and obtain clarity in this regard rests with the Bidder(s). The Bidder(s) shall take care to restrict its enquiries in this regard to the most reasonable interpretations required to ensure the necessary consensus.

2.3 Preferential procurement reform

- 2.3.1 The commission supports B-BBEE as an essential ingredient of its business. In accordance with government policy, the commission insists that the private sector demonstrates its commitment and track record to B- BBEE in the areas of ownership (shareholding), skills transfer, employment equity and procurement practices (SMME Development) etc.

2.4 National Industrial Participation Programme.

- 2.4.1 The Industrial Participation policy, which was endorsed by Cabinet on 30 April 1997, is applicable to contracts that have an imported content. The NIP is obligatory and therefore must be complied with. Bidders are required to sign and submit the Standard Bidding Document (SBD).

2.5 Language

- 2.5.1 Bids shall be submitted in English.

2.6 Gender

- 2.6.1 Any word implying any gender shall be interpreted to imply all other genders.

2.7 Headings

- 2.7.1 Headings are incorporated into this RFQ document and submitted in response thereto, for ease of reference only and shall not form part thereof for any purpose of interpretation or for any other purpose.

2.8 Occupational Injuries and Diseases Act 13 of 1993

- 2.8.1 The Bidder warrants that all its employees (including the employees of any sub-contractor that may be appointed) are covered in terms of the Compensation for Occupational Injuries and Diseases Act 13 of 1993 and that the cover shall remain in

force for the duration of the adjudication of this RFQ and/ or subsequent agreement. the commission reserves the right to request the Bidder to submit documentary proof of the Bidder's registration and "good standing" with the Compensation Fund, or similar proof acceptable to the commission.

2.9 Processing of the Bidder's Personal Information

2.9.1 All Personal Information of the Bidder, its employees, representatives, associates and sub-contractors ("Bidder Personal Information") required under this RFP is collected and processed for the purpose of assessing the content of its tender proposal and awarding the bid. The assessment and award of the bid shall be conducted in accordance with applicable legislation including the PPPFA and NLC SCM Policy.

The Bidder is advised that Bidder Personal Information may be passed on to third parties to whom the commission is compelled by law to provide such information. For example, where appropriate, the commission is compelled to submit information to National Treasury's Database of Restricted Suppliers.

2.9.2 All Personal Information collected will be processed in accordance with POPIA and with the commission Data Privacy Policy.

2.9.3 The commission will ensure that the rights of the Bidder and of its employees and representatives (i.e., the right of access and the right to rectify) are effectively guaranteed in accordance with the procedures as specified in the commission PAIA manual.

2.9.4 In signing this document, the Bidder consents to the use of its Personal Information for the purposes as specified in section 2.9.1 above.

3. National Treasury's Central Supplier Database

3.1 Bidders are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information.

3.2 The Commission may not award business to a bidder who has failed to register on the CSD.

3.3 Only foreign suppliers with no local registered entity need not register on the CSD.

3.4 The CSD can be accessed at <https://secure.csd.gov.za/>

4. Confidentiality

4.1 Bids submitted for this Request for Proposals will not be revealed to any other bidders and will be treated as contractually binding.

4.2 The Commission reserves all the rights afforded to it by POPIA in the processing of any of

its information as contained in Bid Proposals.

- 4.3 The Bidder acknowledges that it will obtain and have access to personal information of The Commission and agrees that it shall only process the information disclosed by the Commission in terms of this bid award and only for the purposes as detailed in this RFQ and in accordance with any applicable law.
- 4.4 The Bidder shall notify the Commission in writing of any unauthorized access to personal information and the information of a third party, through cybercrimes or suspected cybercrimes, in its knowledge and reports such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such.

5. Communication

- 5.1 Specific queries relating to this RFQ should be submitted maureen@nlcsa.org.za, **2 days** before the closing date.
- 5.2 In the interest of fairness and transparency the Commission's response to such a query may be made available to other bidders.
- 5.3 It is prohibited for bidders to attempt, either directly or indirectly, to canvass any officer or employee of the Commission in respect of this RFQ between the closing date and the date of the award of the business.
- 5.4 Bidders found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

6. Supplier Performance

- 6.1 The National Lotteries Commission conducts regular performance reviews in accordance with the requirements for the classification of the contract and or stakeholder by making use of supplier evaluation forms. The evaluation is conducted against the deliverables or scope of the contract with a minimum of an annual review.
done for contracts longer than a year and a review at completion of contract for those contracts less than a year.
- 6.2 Ad-hoc performance reviews shall be conducted where non-performance is identified outside the review period.
- 6.3 Non-performance will be addressed with at least a formal letter advising specific non-performing areas and stating remedial action/s required within specific time frames. Non-adherence to remedial actions shall lead to escalating performance management actions.

- 6.4 Any party to this agreement may request to participate in a joint performance review where appropriate and seek continuous improvement opportunities.

SECTION 3: EVALUATION CRITERIA

The Commission will evaluate all proposals in terms of the Preferential Procurement Regulation of 2022 and Preferential Procurement Policy Framework Act. No. 5 of 2000 (PPPFA). The six (6) phase evaluation criteria will be considered in evaluating the proposals, being:

Stage 1: RFQ Closing Date and Submission Instructions and Format

1.1 RFQ Closing Details

The deadline for RFQ submission is **18 November 2024 at 11:00** Standard South African Time. Any late RFQ will not be accepted. Proposals are to be submitted to the below address:

Quotation@nlcsa.org.za and maureen@nlcsa.org.za

Stage 2: Administrative Compliance

All bid respondents must submit required documents that comply with all this request for quotation. The Administrative Compliance Evaluation will include the following:

Evaluation Criteria	Supporting Document
Signed standard bidding documents (SBD Forms). It is required that the bidder must provide correct information and declaration in the SBD Forms duly signed by the authorized person	Fully Completed Standard Bidding Documents SBD 1 SBD 6.1
Original signed consent form in terms of the Protection of Personal Information Act 4 of 2013 (POPIA)	POPIA Consent Form
BBBEE Certificate/ Sworn Affidavit in terms of Codes of Good Practice	BEE Certificate/Sworn Affidavit
Registered with the Central Supplier Database (CSD). Recent Central Supplier Database (CSD)	Full CSD Report with SARS Tax Compliance Status
CIPC Registrations Documents	CIPC CK Documents

Note to Bidders:

Bidders may be requested, at the behest of the NLC, to submit via courier services to the SCM unit of the NLC, within a minimum of 3 working days from date of request hard copy certified qualifications, memberships certificates, COIDA etc. which may have been requested for mandatory or functionality assessment. Failure to submit the information within the requested period shall render the bidder non-responsive.

Stage 3: Mandatory Requirements

Bidders are required to fully comply with the mandatory requirements as specified and failure to meet the below requirement will result in disqualification.

Technical Evaluation/Requirement	Supporting Document
1. Fully Completed Standard Bidding Document: SBD 4	Fully Completed SBD 4
2. Industry Experience and Proven Track Record	Reference Letters: Submit reference letters from at least three clients or community radio partners, detailing your involvement in media buying campaigns over the past three years. Each letter should include: • The scope of the campaigns (size, duration, and objectives) • Specific community radio stations involved • The outcomes or impact of the media buying efforts • Contact details for the client or partner for verification purposes

Stage 4: Evaluation on Price and Specific Goals as Per PPR2022

The 80/20 Principle based on Price and special goals for the NLC.

The following formula to be used to calculate the points out of 80 for price inclusive of all applicable taxes. A maximum of 80 points is allocated for price on the following basis:

Price The following formula will be used to calculate the points out of 80 for price in respect of a bid with a Rand value equal to or above R30 000 and up to a Rand value of R50 million, inclusive of all applicable taxes: $P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$ Where: P_s = Score for the Bid under consideration P_t = Price of Bid under consideration $P_{\min}$ = Price of lowest acceptable Bid	80
TOTAL SCORE:	80

A maximum of 20 points will be awarded to a bidder for the specific goals specified for the RFP.

1. Procurement from entities who are Black Owned	Sub - points for specific goals	Maximum points for Specific Goals	Relevant Evidence
Tenderer who have 100% black Ownership	8	8	Copies of ID's/3 months CIPC Report from the closing date of the bid/ CSD Recent Report
Tenderer who have 51% to 99% black ownership	4		
Tenderer who have less than 51% black ownership	0		
2. Procurement from entities who are Black women Owned		4	B-BBEE Certificate / B-BBEE Sworn Affidavit
Tenderer who have 100% women Ownership	4		
Tenderer who have 30% to 99% women ownership	2		
Tenderer who have less than 30% women ownership	0		
3. Black Youth Ownership		4	B-BBEE Certificate / B-BBEE Sworn Affidavit
Tenderer who have 100% black youth ownership	4		
Tenderer who have 30% to 99% black youth ownership	2		
Tenderer who have less than 30% black youth ownership	0		
4. Procurement from Disabilities		4	Letter from the Doctor confirming
Tenderer who have 20% or more owners with disability	4		
Tenderer who have less than 20% but more than 10% owners with disability	2		

Tenderer who have less than 10% owners with disability	0		disability and CSDreport
Total points for specific goals		20	

Stage 5: Due Diligence

The Commission reserves the right to undertake a due diligence exercise on the preferred bidder/s as part of a material risk evaluation aimed at determining to its satisfaction the validity of the information provided by the Bidder.

Stage 6: Contract and Award

The stage is for negotiation after receipt of formal tenders and before the conclusion of contracts with suppliers/contractors submitting the lowest acceptable tender with a view to obtaining an improvement in price, delivery, or content, in circumstances which do not put other tenderers at a disadvantage or affect adversely their confidence or trust in the competitive system. Bidders may be requested to provide their best and final offers based on contract negotiations.

ANNEXURE A:PRICING SCHEDULE: MEDIA BUYING FOR THE ISSUING OF UPDATES ON THE FUNDING PROCESSES FOR 2024/25 FY ON COMMUNITY RADIO

Description: Media buying for NLC Updates on the announcement of Funding Focus Areas for FY 2024/25. This will include live reads across selected community radio stations, ensuring reach to diverse audiences. Translation of the English script into South Africa's official vernacular languages and Afrikaans is required to ensure accessibility for all linguistic groups.

Vernacular Languages for Translation:

isiNdebele

isiXhosa

isiZulu

Sesotho

Sepedi

Setswana

siSwati

Tshivenda

Xitsonga

REGION	RADIO STATION	SLOTS	DURATIO N	UNIT PRICE (VAT INCL.)	TOTAL PRICE (VAT INCL.)
Eastern Cape	Ngqushwa FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Ingwane FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Alfred Nzo Community Radio	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Rhodes Music Radio	4 Slots Mon, Wed, Fri -Morning	30 Seconds	R	
	Bay FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Sajonisi Youth Radio	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
North West	Mafikeng FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Aganang FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Modiri FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Mmabatho FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Kopanong FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	

	Lethlabile FM Mafisa FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Free State	Motheo FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Qwa Qwa FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Mosupatsila FM	4 Slots Mon, Wed, Fri -Morning	30 Seconds	R	
	Mozolo FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Setsoto FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	The Rock	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Gauteng	Jozi FM	4 slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Soshanguve FM	4 slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Pheli FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Alex FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	East Rand	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Stereo	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Rainbow	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Mpumalanga	Nkomazi FM Bushbuckridge	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	eMalahleni FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Mkhondo FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	

	Voice of the Community	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Barberton Community Radio	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Kangala Radio	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Northern Cape	Kurara FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Riverside FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Teemaneng	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	NFM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	XK-FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Limpopo	Vhembe FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Giyani Community Radio	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	SK FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Phalaborwa	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Capricorn FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Sekgose	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Makhado FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Mokopane Radio	4 Slots Mon, Wed, Fri -Morning	30 Seconds	R	
KwaZulu Natal	Izwi Lomzansi	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Newcastle	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	

	Maputaland	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Umgungundlovu	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Imbokodo FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Nongoma FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Western Cape	Valley FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Gamkaland	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Eden	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	HEART FM	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Overberg	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio West Coast	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
	Radio Namakwaland	4 Slots Mon, Wed, Fri - Morning	30 Seconds	R	
Translations	isiNdebele isiXhosa isiZulu Sesotho Sepedi Setswana siSwati Tshivenda Xitsonga Arikaans			R	
NB: NLC WILL PROVIDE CONTENT (SCRIPT)		Total Number of Slots			
TOTAL BID AMOUNT					
VAT @ 15%					
TOTAL BID AMOUNT (VAT INCL.)					

NAME OF COMPANY _____ SIGNATURE _____

DATE: _____

ANNEXURE A: SBD FORMS

INVITATION TO BID (SBD 1)

PART A

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS

BID NUMBER:	RFQ/2024-011-011	ISSUE DATE:	12 NOVEMBER 2024	CLOSING DATE:	18 NOVEMBER 2024	CLOSING TIME:	11H00
DESCRIPTION	REQUEST FOR PRICE QUOTATIONS – MEDIA PLACEMENT – UPDATE ON THE FUNDING PROCESSES FOR 2024/25 FY ON COMMUNITY RADIO						

BID RESPONSE MUST BE SUBMITTED VIA THE BELOW EMAIL

Quotation@nlcsa.org.za and maureen@nlcsa.org.za

BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO

TECHNICAL ENQUIRIES MAY BE DIRECTED TO:

CONTACT PERSON	Supply Chain Management	CONTACT PERSON	Maureen Senyatsi
TELEPHONE NUMBER	012 432 1300	TELEPHONE NUMBER	012 432 1470
FACSIMILE NUMBER		FACSIMILE NUMBER	
E-MAIL ADDRESS	quotation@nlcsa.org.za	E-MAIL ADDRESS	maureen@nlcsa.org.za

SUPPLIER INFORMATION

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE	UNIQUE REGISTRATION REFERENCE NUMBER: MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX] ☐ Yes ☐ No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX] Yes ☐ No ☐

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

1. ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS / SERVICES / WORKS OFFERED?	Yes ☐ No ☐ [IF YES ENCLOSE PROOF]	2. ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	Yes ☐ No ☐ [IF YES, ANSWER QUESTIONNAIRE BELOW]
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QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	YES ☐	NO ☐
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	YES ☐	NO ☐
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	YES ☐	NO ☐
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	YES ☐	NO ☐
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION	YES ☐	NO ☐
IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW.		

**PART B
TERMS AND CONDITIONS FOR BIDDING**

TAX COMPLIANCE REQUIREMENTS

- i. BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- ii. BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- iii. APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- iv. BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- v. IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- vi. WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

(Proof of authority must be submitted e.g. company resolution)

DATE: _____

SECTION 5: BIDDER'S DISCLOSURE (SBD 4)

1 PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

Bidder's declaration

1.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? YES/NO

1.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

1.1.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES/NO

1.1.3 If so, furnish particulars:

.....

.....

1.2 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

1.2.1 If so, furnish particulars:.....

.....

3 DECLARATION

I, the undersigned, (name)in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and

There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.5 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

SBD 6.1

SECTION 6: PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included)

1.2 To be completed by the organ of state

(Delete whichever is not applicable for this tender).

a) The applicable preference point system for this tender is the **80/20** preference point system.

b) The **80/20 preference point system** will be applicable in this tender. The lowest/highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services and includes all applicable taxes less all unconditional discounts.
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that the 80/20 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that the 80/20 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for the 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.
(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such. Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

1. Procurement from entities who are Black Owned	Sub - points for specific goals	Maximum points for specific goals	Number of points claimed (80/20 system) (To be completed by the tenderer)
Tenderer who have 100% black Ownership	8	8	
Tenderer who have 51% to 99% black ownership	4		
Tenderer who have less than 51% black ownership	0		
2. Procurement from entities who are women Owned			
Tenderer who have 100% women Ownership	4	4	
Tenderer who have 30% to 99% women ownership	2		
Tenderer who have less than 30% women ownership	0		

3. Black Youth Ownership		4	
Tenderer who have 100% black youth ownership	4		
Tenderer who have 30% to 99% black youth ownership	2		
Tenderer who have less than 30% black youth ownership	0		
4. Procurement from Disabilities		4	
Tenderer who have 20% or more owners with disability	4		
Tenderer who have less than 20% but more than 10% owners with disability	2		
Tenderer who have less than 10% owners with disability	0		
Total points for specific goals		20	

5. DECLARATION WITH REGARD TO COMPANY/FIRM

5.1. Name of company/firm.....

5.2. Company registration number:

5.3 TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

5.4 I, the undersigned, who is duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct.
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state;

- iv) may, in addition to any other remedy it may have –
- (a) disqualify the person from the tendering process.
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audialteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

..... SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	

SCM:

CONSENT

REQUEST FORM

REQUEST FOR THE CONSENT OF A DATA SUBJECT FOR PROCESSING OF PERSONAL INFORMATION FOR THE PURPOSE OF PROCUREMENT OF GOODS AND SERVICES APPLICATION, IN LINE WITH THE NLC'S SUPPLY CHAIN MANAGEMENT POLICY, IN TERMS OF SECTION 11(1)(a) OF THE PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO.4 OF 2013) ("**POPIA**").

TO: _____

FROM: _____

ADDRESS: _____

Contact number: _____

Email address: _____

PART A

1. In terms of the PROTECTION OF PERSONAL INFORMATION ACT, consent for processing of personal information of a data subject (the person/entity to whom personal information relates) must be obtained for the purpose of processing of application for procurement of goods and services, in line with the NLC's supply chain management policy, and storage of your personal data by means of any form of electronic communication, including automatic calling machines, facsimile machines, SMSs or e-mail, which is prohibited unless written consent to the processing is given by the data subject. You may only be approached once for your consent by us (NLC). After you have indicated your wishes in Part B, you are kindly requested to submit this Form either by post, facsimile or e-mail to the address, facsimile number or e-mail address as stated above.
2. "Processing" means any operation or activity or any set of operations, whether or not by automatic means, concerning personal information, including—
 - 2.1 the collection, receipt, recording, organisation, collation, storage, updating or modification, retrieval, alteration, consultation or use;

- 2.2 dissemination by means of transmission, distribution or making available in any other form;
or
 - 2.3 merging, linking, as well as restriction, degradation, erasure or destruction of information.
3. “Personal information” means information relating to an identifiable, living, natural person, and where it is applicable, an identifiable, existing juristic person, including, but not limited to—
- 3.1 information relating to the race, gender, sex, pregnancy, marital status, national, ethnic or social origin, colour, sexual orientation, age, physical or mental health, well-being, disability, religion, conscience, belief, culture, language and birth of the person;
 - 3.2 information relating to the education or the medical, financial, criminal or employment history of the person;
 - 3.3 any identifying number, symbol, e-mail address, physical address, telephone number, location information, online identifier or other particular assignment to the person;
 - 3.4 the biometric information of the person;
 - 3.5 the personal opinions, views or preferences of the person;
 - 3.6 correspondence sent by the person that is implicitly or explicitly of a private or confidential nature or further correspondence that would reveal the contents of the original correspondence;
 - 3.7 the views or opinions of another individual about the person; and
 - 3.8 the name of the person if it appears with other personal information relating to the person or if the disclosure of the name itself would reveal information about the person.

Full names of the designated person on behalf of the Responsible Party

Signature of Designation person